



CAPABILITIES STATEMENT

PIVOT HEALTHCARE, LLC



PivotHealthcare

CORE COMPETENCIES

Pivot Healthcare, LLC seeks to provide staffing support services to federal, state and local governments with physicians, nurses, allied health, administrative and information technology personnel.

With over 30 years of executive leadership, development and strategic planning experience in finance, logistics, contracts, project and healthcare management, our team is prepared to provide the pivotal support necessary to ensure there are no gaps in service and mission.



Member, American College of Healthcare Executives

OVER 30 YEARS IN HEALTHCARE MANAGEMENT INCLUDING:

- Administration
- Budgets
- Contracts
- Financial Planning
- Strategic Planning
- HR Management
- Proposal Preparation
- Accounting & Auditing
- Accreditation Preparation

BUSINESS REFERENCES

- VieMed
- Our Lady of Lourdes Regional Medical Center
- Mary Bird Perkins Cancer Center
- Franklin Foundation Hospital
- Navy Medicine Headquarters
- Contracting Resources Group
- FEMA

CONTACT INFORMATION

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C-Level Executive with 29+ years of leadership, development & strategic planning experience in finance, logistics, contracts, project & healthcare management.

Driven to succeed within the ever-changing healthcare environments.

Resourceful problem-solver with the ability to develop & implement operational procedures, which improve productivity, reduces costs, & consistently produces profitable results.

Success within the **continuum of military, private & critical access healthcare** environments.

Proven track record of discovery and resolution, contract negotiations, customer relations, team collaborations, & process innovation.

Demonstrated success in Quality and Financial Audits to include Joint Commission, QOPI & DOD.



PAST EXPERIENCE

Authored over twenty contract proposals in support of the Department of Defense and Veterans Health Administration and other government agencies for services related to In-Home Sleep Therapy, In-Home Oxygen Services, Medical Staffing Services and personal protective equipment.

Provided contract administrative support for 25 critical care nurses and 20 respiratory therapists in direct support of the New Orleans Veterans Health Administration during the COVID-19 pandemic.

Participated and chaired monthly Provider, Clinical and Business meetings.

Participated in the Medicare Targeted, Probe and Educate requests, **providing required clinical documentation, drug quantity and costs analysis** in the prescribed timeframe to ensure maximum reimbursement.

Facilitated the implementation of EPIC electronic health record with responsibility for staff and physician training, troubleshooting and conversion of over 5,000 patient appointments within the required timeframe.

Developed and implemented quality improvement initiatives that lead to the department's recent Quality Oncology Practice Initiative certification. The QOPI certification demonstrates a commitment to excellence and ongoing quality for outpatient oncology practices.

Provided long-range financial planning advice in the management of all budgetary and accounting functions of a \$1 billion budget accountable for Navy Medicine's headquarters, research and development, education and training, logistics, public health, and human- resource management for Sailors and Marines around the world.

Provided strategic planning, direction and overall accountability of a \$70 million operations budget for a major overseas U.S. Military Treatment Facility (hospital) and seven Ambulatory clinics, providing both outpatient and inpatient (primary and specialty) services for over 41,000 beneficiaries across Japan, Korea, and Diego Garcia.

Assisted in the daily **management of budget execution and financial accounting operations for an \$82 million budget** in support of Navy Medicine's information systems.

MILITARY SERVICE

U. S. Navy Hospital Corpsman January 1992 – February 2005

Held progressive program and healthcare management positions at U.S. Navy Hospitals with various missions, visions and strategic goals over a thirteen-year period.

U. S. Navy March 2005 – October 2015

Medical Service Corps Officer

Held senior financial and administrative positions in support of a global health-care network in America's Navy over a ten-year period.

MILITARY AWARDS

One Navy Meritorious Commendation Medal, five Navy/Marine Corp Commendations Medals, six Navy/Marine Corp Achievement Medals, three Good Conduct Awards, and numerous campaign and service awards.